# Why join ECA?

## The leading membership body for electrotechnical contractors

Supporting Members with business resilience and growth



ECA
Excellence in Electrotechnical & Engineering Services

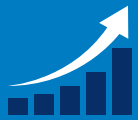
# About ECA membership

ECA is the UK's leading membership body for the electrotechnical and wider engineering services industry. We offer membership to organisations who have achieved the highest levels of certification across all aspects of electrotechnical design, installation, inspection, maintenance, testing and monitoring.

What's more, ECA continues to strive to improve industry standards. Together with our Members and partners we build strong relationships with policymakers and key stakeholders to advocate for a safer and fairer industry.



**Support business resilience**



**Grow your business**



**Get you specified**



**Get your voice heard**



**Become an ECA Member and take advantage of the suite of comprehensive benefits and services we provide, including industry-leading expertise, support, and representation.**

# Expert **Member** Support

Receive FREE industry-leading advice and guidance from our team of qualified experts to support all aspects of your business.

**You can get bespoke, real-time support in:**

- **Technical**
- **Employee Relations**
- **Safety, Health & Environment**
- **Education & Skills**
- **Legal & Business**

Typically, external consultants charge between **£95 - £350** depending on the area of business support. Utilising our expert Member support services could help you **make huge savings too**!

Supporting you to:

- **Build business resilience**
- **Grow your business**

**Supporting business compliance and competence through a channel that suits you:**

- ✔ Access a wealth of digital resources produced by our experts.
- ✔ Call our professional helplines with any questions you may have. Even if you just need something sense checked, our team of qualified experts are happy to help.

# Member Tools



**Access a range of FREE tools designed to support competence and compliance.**

## eRAMS

ECA's industry-leading online risk assessment tool designed to help you create suitable and sufficient risk assessments quickly and easily.

**Learn more about eRAMS >**
**www.eca.co.uk/eRAMS**

## eCOMS

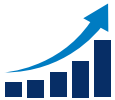
A bespoke employee competence management tool to help your staff meet certification scheme requirements.

**Find out more on eCOMS >**
**www.eca.co.uk/eCOMS**

Supporting you to:



**Build business resilience**



**Grow your business**



**Get specified**

# Don't just take **our word** for it...

## Our Member's experience with eRAMS:

"eRAMS looks professional and our clients say that our RAMS are some of the best they've seen from sub-contractors."

**Darren Price, Director at Goodwin & Price**

"The eRAMS service has saved my business time and money and is a vital tool in managing our health and safety obligations."

**Paul Kent, Director at Kent Electrical Contracting Ltd**

## Our Member's on eCOMS:

"eCOMS is the perfect tool for us to manage all our employee training records, meet our EAS obligations and record CPD hours all in one easy to navigate programme and of course it's free to ECA Members. Win win!"

**Richard Clayton, Managing Director at Spectrum Electrical Group**

"The ECA eCOMS platform allows our business to record the training provided to our teams so we remain EAS 2020 compliant. But not only that, this platform is a great tool that allows our team to review experience and competence of our operatives to help with their career development, ensuring that the correct level of supervision is provided."

**Steve Rowland, Business Unit General Manager at Actemium**

# Discounted Access

bsi.

Online Standards Library

**Get discounted access to the latest essential electrical and electrotechnical installation standards available from BSI.**

Ensure your business is up-to-date with specific project installation requirements and best practice with an **exclusive 12-month subscription for only £100+ VAT for 80+ standards.**

Supporting you to:

- Grow your business
- Get specified

**Discover all the exclusive benefits and discounts available to Members >**
**www.eca.co.uk/exclusive-discounts**



**Examples of the standards we offer:**

- **BS 6259** - Code of practice for the design, planning, installation, testing and maintenance of sound systems
- **BS 6396** - Electrical systems in furniture
- **BS EN 60079** - Explosive atmospheres
- **BS 6423** - Code of practice for maintenance of low-voltage switchgear and control gear
- **BS 7430** - Code of practice for protective earthing of electrical installations

# Specialist Services & Schemes

## ECA provides exclusive FREE schemes designed to support project delivery and get you specified!

**Give your clients peace of mind** that all projects are protected with ECA's Guarantee of Works and Bond Schemes - a FREE benefit giving you that competitive edge to get specified!

**Better manage your labour needs** and ensure you can deliver projects on time with the Loan Labour Scheme designed to give you access to the ECA network to help you source local labour from a trusted company.

**Discover all the specialist services and schemes on offer >**
**www.eca.co.uk/specialist-services**



### Benefit spotlight:

ECA's free Guarantee of Works scheme covers your electrical work giving you an automatic 50% reduction off all NICEIC Part P notifications!

Supporting you to:



**Build business resilience**



**Get specified**

# Bespoke business training courses

Growth Hub
AN ECA SERVICE

## Build your business acumen, ensure resilience against daily challenges and achieve sustainable success with the help of the Growth Hub.

The Growth Hub delivers dedicated business training courses tailored to ECA Member needs. These courses are run by training providers with industry-relevant expertise, so you can be confident in the quality and relevance of the courses you take.

**ECA's Growth Hub will:**

- give you the tools to tackle daily business challenges
- strengthen your commercial awareness
- help you build a competitive advantage through your people and their business skills



### Invest in business skills whilst minimising training costs!

You can also save on these courses with our Growth Hub annual funding allocation. An allocation is given to every ECA Member to help cover or subsidise the cost of Growth Hub training courses.

Supporting you to:



Build business resilience



Grow your business

**Find out more >**
**www.eca.co.uk/Growth-Hub**

# The Growth Hub in action

## Hear how ECA Members are building their skills and achieving greater confidence with the Growth Hub.

"The Managing Contracts course was extremely informative and delivered well. As an electrician who runs a business, formal contracts can be extremely confusing, and the managing contracts course broke down the key elements into clear terms."

**Simon Shaw, Managing Director at Shaw Installations Ltd**

"We have attended two Growth hub courses provided by ECA and found both to be very informative, beneficial and excellent value. We would highly recommend this resource for other contractors, and we would certainly look to attend future courses."

**Stephen Parry-Jones, Director at System Electrical Group**

"I found the Finance Success: Mastering Money Matters Essentials course really helpful; it expanded my knowledge on finance and helped me view it from a different perspective. All questions that were asked by candidates were answered clearly and the course was interactive and informative."

**Angel Whittaker, Compliance and Support Facilitator at Jascom Electrical Contractors**

"The Growth Hub Finance Success course was a really valuable introduction to business finance. In just three hours, it covered financial statements, cash flow, and budgeting in a clear, practical way, providing useful tools and insights I can apply straight into my business. I think it would also be highly beneficial for accounts staff in other companies who support the financial side of the business."

**Luke Crossley, Managing Director at AJ Taylor Electrical**

Discover practical training designed to boost your businesses' success >

**www.eca.co.uk/Courses**

# Industry-Leading **Content** at your fingertips

## ECA's Technical and Business Support teams produce exclusive resources to support you in your day-to-day business and project management.

The electrotechnical industry is fast-paced and everchanging which can make it tricky to keep up-to-date with all the latest industry news, regulations, and requirements. That's where ECA's team of experts come in.



**Guidance Notes & Technical Bulletins**
Written detailed coverage on a variety of topics.



**Technical Tuesdays**
A webinar series focusing on top technical issues.



**Industry Focus Talking Heads**
Video updates from ECA experts addressing key Member concerns.



**ECA Podcast**
Audio and video podcasts examining key industry topics.



**Editable Certificates**
A variety of certificates to support you in your certification requirements and day-to-day work.



**Contract and Policy Templates**
Key documents to help you protect and manage the processes and requirements of your business.



# We also provide regular updates through various digital platforms so you can easily stay up-to-date through a channel that suits you!

**Newsletters**
Email updates to keep Members informed on the latest news, industry changes and useful ECA resources.

**The Policy Digest**
Talking head videos to keep Members up to date with our public affairs and policy work.

**News & Blogs**
News updates and opinion pieces from ECA experts and individuals from other industry bodies on the latest industry news and topics.



## Product spotlight: MyECA app

The MyECA app provides Members with quick and easy access to key services, support, news and resources, wherever you are - whether on the move or on-site!

If you subscribe to our exclusive BSI subscription you can quickly and easily access your BSI documents through the MyECA app; enabling remote access for both you and your operatives.

**Learn more >**
**www.eca.co.uk/app**

# Support & Engagement

## from your local regional team

**Enjoy peer-to-peer support, networking opportunities and dedicated presentations and training from industry-leaders and experts.**

ECA's network is spread across 12 different regions covering England, Wales & Northern Ireland, ensuring that all Members have a local point of contact that can assist in maximising the business benefits of membership.

Supporting you to:

- Build business resilience
- Grow your business
- Get specified
- Get your voice heard



# Shaping your Industry

## Since 1901 ECA has championed and shaped a fairer and safer industry.

Together with our Members and partners we build strong relationships with policymakers, working with devolved governments and regional bodies to develop industry-friendly policies.

We work tirelessly to better represent you to ensure the industry is safe, secure and fair.



**Benefit spotlight:**

As an ECA Member, you can get involved with our dedicated groups, forums, and committees to have a direct influence on the industry.

We work with a range of industry partners to better represent you!

CLC · BESA Building Engineering Services Association · IET · The Electrotechnical JIB Setting employment standards · JTL Training People · NICEIC · TESP The Electrotechnical Skills Partnership · SELECT

View full list at www.eca.co.uk/partners

Supporting you to:



Get your voice heard

Learn more >
**www.eca.co.uk/taking-action**

# Promote your Business

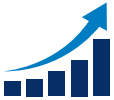


## Get specified and win more business with the support and backing of ECA.

ECA membership is based on industry recognised criteria and certification, so you can showcase your business as a **trusted**, **competent**, and **compliant contractor**.

As an ECA Member, your business will be listed on ECA's 'Find a Member' search engine at **www.eca.co.uk/find-a-member**, which is used by specifiers, clients and consultants to help you get specified and win business!

Supporting you to:



Grow your business



Get specified

# Ready to become an ECA Member?

**Find out more about our membership criteria and how to join at**
**www.eca.co.uk/JoiningCriteria**



**If you're already certified with one of the below organisations you could be eligible for ECA membership.**

bsi. NICEIC SSAIB NSI Security.Improved SELECT

*Covering the UK (excluding Scotland)

ECA
Excellence in Electrotechnical & Engineering Services

# Maximise **your business potential** with ECA

**Join us today!**

0207 313 4800 | membership@eca.co.uk

@ECAlive

@ECAevents1901

Scan here to join us or visit
**www.eca.co.uk/join-up**

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Rev: 1026